



Healthcare IT—Using Technology To Keep America Healthy

Healthcare is a top priority this year and IT plays a major role as providers juggle new initiatives with compliance standards, patient care and budgets. It's enough to give any medical professional a headache.

As a result, healthcare providers need more than just a quick fix for their initial symptoms with a piece of hardware here or there. They need complete solutions, giving resellers a critical opportunity in this market.

In fact, the U.S. healthcare IT market is growing by as much as 17 percent a year and that growth will only increase as the federal government adds an additional \$9 – \$13 billion in funding through the American Recovery and Reinvestment Act

(ARRA). Information technology is being used to improve and upgrade healthcare through initiatives such as Electronic Health Records (EHR), improving information security and developing telehealth systems that use telecommunications to deliver health-related services and information.

From the lobby to the examination room to the hospital room to administration and all points in between, Tech Data's Healthcare SBU has the solutions you need, including hardware, software support tools and expert business development representatives available to help you make the most of this opportunity.

HEALTHCARE SBU

Line Card

Security Solutions

Single Sign On

Microsoft

Data Security—Disaster Recovery

CA, EMC, HP

Data Security—Business Continuity

CA, HP, IBM, McAfee

Data Security—Archival/Retention

CA, Symantec

Network Security

3Com, Cisco, HP, Nortel, SonicWALL, WatchGuard

Physical Security—Surveillance

Axis, Pelco, Sony, Toshiba

Physical Security—Biometrics

Cables To Go, Wasp, Wunworks

Mobility/Wireless Solutions

Laptops/Notebooks/Desktops

Acer, HP, Lenovo, Panasonic

Carts

Ergotron

Monitors

HP, LG Electronics, NDS Surgical Imaging, NEC, Planar

Input Devices

Fellowes, Logitech

Point of Care

Acer, HP, IBM, Lenovo

Digital Imaging Solutions

Scanners

Fujitsu, HP, Kodak, Kofax

Projectors

BenQ, Epson, Hitachi, Infocus, Mitsubishi, NEC, Optoma, Planar, Samsung, Sharp, Sony, ViewSonic, Vivitek

Document Management Solutions

Printers

Brother, HP, Lexmark, OKI

Software

Aquarius, Doculex, Infonic

Scanners

Bowe Bell + Howell, Canon, Fujitsu, HP, Kodak, Kofax, Panasonic, Visioneer

Projectors

BenQ, Epson, Hitachi, Infocus, Mitsubishi, NEC, Optoma, Planar, Samsung, Sharp, Sony, ViewSonic, Vivitek

Digital Signage Solutions

Monitors/Displays

HP, LG, Minicom, NEC, Planar, ViewSonic

Data Center Infrastructure Solutions

Networking

3Com, Cisco, Extreme, HP, Nortel, SonicWALL, WatchGuard

Servers

Fujitsu, HP, IBM

Storage

Fujitsu, HP, IBM

Virtualization

Microsoft, VMware

Power

APC, Eaton, Liebert

ISV Solutions

Voice Recognition

Nuance

To get the latest ARRA news and information about Tech Data Healthcare Solutions, visit www.techdata.com/techmed. For more information about how Tech Data can help you succeed in the healthcare market, call 800-753-4538 to speak to our dedicated team of healthcare business development representatives.

Arachne Business Systems Products

Seminars

Managing Change
Exit Planning

Application Software

EMR/EHR

1. Internet Based (Cloud Computing)

- Medios EHR
- AdvancedMD EHR
- Agastha EHR
- Allscripts
Professional, MyWay
- PIMSY Provider
Information Management System for
Behavioral/Mental Health

2. Server Based

- Praxis EMR
- Agastha EHR
- Greenway EMR
- Allscripts
Professional

Practice Management/Billing Systems

1. Internet Based

- AdvancedMD
- QuickBill from Azalea Health Innovations, Inc.
- Agastha
EHR/PM/Billing Suite
- MD Rhythm
- AllScripts
Professional

2. Server Based

- MD Rhythm
- Agastha
EHR/PM/Billing Suite
- AllScripts

Application Integrator

X-Link (Electronic Health Records, Clinical
Systems, and Medical Billing linked seamlessly,
all in real time.)

Revenue Cycle Management

Payerpath

Credit Card Processors

SunTrust Bank

Business Management Systems and Support

Quick Books
BusinessWorks
MAS90/200
FAS Fixed Asset System
Peachtree
On-Line Payroll

Information Technology Systems For Medical Practice Offices

HP Computers, Networks, and Printers
Dell Computers and Networks
Document Scanners
Nurse's Stations
PC Tablets
Over 3,500 line items from TechData
Ingram-Micro PC Hardware and Software
Scan Source Bar Coding printers, readers, software,
and supplies
BlueStar POS equipment, software, and supplies
Receipt Printers
Cash Drawers
Customer Displays
Credit Card readers and supplies
Keyboards



We Spin Networks

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